



Emerging Business Opportunities in India & VC Finance

26 April 2007, Hotel Uppal's Orchid, New Delhi

Programme

DATE: 26 April 2007

0800 hrs Registration

0900 hrs -- 1015 hrs: Inaugural Session

0900 hrs	Welcome Remarks & Theme Address	Dr Nachiket Mor Chairman New Ventures India Steering Committee & Dy. Managing Director, ICICI Bank
0908 hrs	Address	Dr Saurabh Srivastava Chairman Indian Venture Capital Association
0913 hrs	Brief on "The Next 4 Billion Report"	Dr Al Hammond Vice President for Innovation World Resources Institute
0917 hrs	Address	Mr George Deikun Mission Director – USAID India American Embassy
0925 hrs	Special Address	Dr K P Krishnan * Joint Secretary Ministry of Finance, Govt of India
0940 hrs	Guest of Honour	Dr T Ramasami Secretary Ministry of Science & Technology Government of India
0955 hrs	Inaugural Address by Chief Guest	Shri Pawan Kumar Bansal * Hon'ble Minister of State for Finance Ministry of Finance, Govt of India
1010 hrs	Launch of "The Next 4 Billion" Report	
1012 hrs	Concluding Remarks	Confederation of Indian Industry
1015 hrs	Health Break	

1015 hrs – 1030 hrs :Tea/Coffee Break

1030 hrs – 1200 hrs Session I : Overview of Legal and Regulatory Investment Climate in India

Session will focus on:

- ❖ *Reforms in Regulatory Framework*
- ❖ *LLP Bill 2006 impact on VCF*
- ❖ *The Bank's perspective on VCF Investments*
- ❖ *Steps taken by RBI/Ministry of Finance to address Taxation Issues*
- ❖ *Domestic Funds Vs Overseas Funds*
- ❖ *Current Legal Concerns in Structuring M&A Deals*

Moderator

Mr Rohinton Sidhwa
Sr Manager (Tax & Regulatory)
Deloitte Touche Tohmatsu India Pvt Ltd

Panelists

Mr. Sameer Rastogi, Partner, India Juris
Mr. L K Singhvi, Ex. IRS & Sr. Executive Director, SEBI
Mr. Vipul Mankad, President, SIDBI Ventures

1200 hrs – 1330 hrs : Session II: Investing in Early Stage Companies

Session will focus on:

- ❖ *The current business of early stage investing*
- ❖ *Successful strategies in early stage investing*
- ❖ *Best practices to serve the entrepreneurial founder and investor*
- ❖ *The selection process: ensuring the company has the right mix*
- ❖ *Investing to sustain and advance R&D and market innovation*
- ❖ *Role of Incubators*

Moderator

Mr. Rahul Khanna
Director, Clearstone Venture Advisors

Panelists

Mr. Alok Mittal, Partner, Canaan Partners
Mr. Aseem Chauhan, Additional President, Amity University
Mr. G Srinivasan, Co-Founder, Dawn Consulting

1330 hrs – 1430 hrs : Lunch

Luncheon:	Speech on “The Next 4 Billion”: Market Size & Business Strategy at the base of the pyramid	Dr. Allen Hammond Vice President WRI
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1430 hrs – 1530 hrs : Session III: Introducing Emerging Sectors

Session will focus on:

- ❖ *Clean Technologies*
- ❖ *Energy Efficiency*
- ❖ *Renewable Energy*

Moderator

Dr. David Jhirad
Vice President, WRI

Panelists

Dr. Prasad Modak, Advisor, IL&FS
Mr. S Padmanaban, Dy Director & Senior Advisor – EEE, USAID India
Mr. Pramod Shedde, CEO, BTS Investment Advisors
Mr. Terry J Hart, Vice Chairman & Technical Director, IT Power India

1530 hrs – 1630 hrs : Session IV : Sector Overview - Promising Industries

Session will focus on:

- ❖ *IT Services and BPO*
- ❖ *Consumption/ consumer market/ retail*
- ❖ *Financial services/Banking*
- ❖ *Real Estate and Infrastructure*

❖ *Tech Edge: Info Tech, Bio Tech and Pharmaceuticals*

Moderator

Mr. Suneel Parasnis

Country Director, New Ventures India

Panelists

Mr. Ranjit Shastri, Managing Director, PSI Inc

Mr. Sumant Mandal, Managing Director, Clearstone Venture Partners

Ms Kalpana Jain, Sr. Director, Deloitte Touche Tohmatsu India Pvt Ltd

Mr. Vivek Subramanian, General Partner, Avigo Capital Partners India

1630 hrs – 1700 hrs : Tea/Coffee Break

1700 hrs – 1800 hrs : Session V : Social Venture Investment (SRI)

Session will focus on case studies

❖ *Innovative financing mechanisms*

❖ *Bridging the gap between VC & Social Ventures*

Moderator

Mr. Allen L Hammond

Vice President–Spl Projects & Innovation

World Resources Institute

Panelists

Mr. Varun Sahni, Country Manager, Acumen Fund Advisory Services, India

Mr. Vineet Rai, CEO, Aavishkaar Micro Ventures

Mr. Somak Ghosh, President, YES Bank Ltd

Mr. Arjun Uppal, CEO, IFMR. Trust

1530 hrs – 1800 hrs : Deal Flow Sessions (Parallel Session)

Moderator: Ms. Jaswinder Kaur, Executive Director, IVCA

❖ *Business plan presentation by 10 promising companies*

1800 hrs : Close